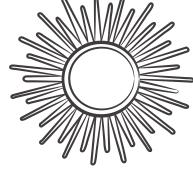
Amazing-Staging



Downsizing

Amazing-Staging.com

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First of all, welcome and congratulations!!! You have found the right spot to be in! Whether you are a Senior or not, the downsizing process can be overwhelming no matter what age you are! Follow these steps below, to make sure you are on the right path---whether you are a Senior or not. (In a sense, Seniors have many more things to consider, so I have added some important steps.)

Now, many of us are facing the BIG QUESTION of "What's Next?" There are so many decisions to make---especially if you need to make a decision about our current home--- "Should I Stay or Should I Go?" (See our in-depth discussion on our podcast, The Boomer Solution. Go to theboomersolution.com)

As a Senior myself and Realtor with a special designation, **Senior Real Estate Specialist (SRES**), here is a preliminary list of questions to ask yourself as we navigate through the decision, "Should I Stay or Should I Go?"





First, do your homework. Here are 5 strategies to help you get going on making a decision:



- Consult with a trusted advisor(s). This would include your Financial Planner, Tax Consultant, Real Estate Specialist. Friends, and family could also be included in this process.
- ✓ Obtain a Comparative Market Analysis (CMA) aka Professional Equity Assessment from a trusted Realtor. This is your way of getting a picture of what your property is worth and what the market trends are.
- Become knowledgeable about Proposition 19 for the benefits for those +55, if you are a California resident
- Familiarize yourself with the different living options that best suit your needs including costs
- ✓ Narrow down your options and discuss with a Senior Real Estate Specialist (SRES)
- ✓ Another GREAT resource for downsizing is my #1 International Best Seller, "The Secret Sauce of Downsizing." Click here to purchase through Amazon

The Secret Sauce of Downsizing https://www.amazon.com/dp/0979736897



Still stuck? Book a call!